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### **Dimension Data Achieves Global Certification from Cisco**

*One of four organisations worldwide to be awarded elite partner status*

**Johannesburg, South Africa – 4 May 2010** – Dimension Data, the \$4 billion IT solutions and services provider, announced today that it has achieved Global Certification from Cisco. This elite designation recognises Dimension Data as having fulfilled the training requirements and program prerequisites to sell, deploy and support Cisco® networking solutions around the globe. Dimension Data becomes one of four organisations with this elite status worldwide.

Cisco's Global Certification follows the establishment by Dimension Data of its Chilean operation through the acquisition of a majority stake in a leading systems integrator based in Santiago. This transaction means Dimension Data has further extended its global footprint into the fast-growing Latin America market.

Brett Dawson, CEO, Dimension Data said, "We are delighted to be awarded this prestigious status, and are proud to be one of four organizations in the world to be recognised by Cisco for our global reach and industry leadership. In addition, the Cisco certification validates our execution capabilities and vast global coverage in 49 countries across all six Cisco Theatres.

"The Group's nearly 20 year partnership with Cisco continues to play an important role in ensuring Dimension Data delivers world-class solutions and service to its clients in the networking, voice, security, storage, unified communications, and contact centre markets."

Apart from meeting the Global Certification requirement across all six Cisco Theatres, in 2009 alone, Dimension Data achieved numerous awards from Cisco including:

- 2009 Technology Excellence Partner of the Year
- 2009 APAC Partner of the Year
- 2009 European Markets Partner of the Year
- 2009 Services Partner of the Year – Americas
- 2009 No 1 Partner of the Year – Hong Kong

- 18 Cisco regional Partner of the Year awards

“As the network becomes the platform for fostering communications and innovation, many global enterprise customers are demanding enhanced skills and capabilities from Cisco partners along with the ability to deliver solutions in multiple countries,” said Edison Peres, senior vice president of the go-to-market group for Worldwide Partner Organization at Cisco. “By expanding the geographic scope of its Cisco certifications, Dimension Data is furthering its rank among the industry’s elite.”

Global Certification recognises partners that have the expertise and resources to plan, design, implement and operate Cisco networking solutions across the globe. To achieve Global Certification, a partner must have a global resale agreement and meet certification benchmarks in numerous countries across three continents.

#### **For More Information Online**

[Cisco Certified Partners](#)

[Cisco Global Certification](#)

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#### **About Dimension Data**

Dimension Data plc (LSE:DDT), a specialist IT services and solution provider, helps clients plan, build, support and manage their IT infrastructures. Dimension Data applies its expertise in networking, converged communications, security, data centre and storage, Microsoft and contact centre technologies, and its unique skills in consulting, integration and managed services to create customised client solutions.

[www.dimensiondata.com](http://www.dimensiondata.com)